The Financial Reporting Conundrum

Or, What should you do now that FRx is being discontinued?

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- **Experience**
- **Expertise**
- **Results**

(800) 882-6705   www.bcsprosoft.com

About this Document

This information is provided as a service to our MAS 90 and MAS 200 customers. We have made every attempt to provide an accurate and unbiased comparison between the financial reporting options available to you.

If you would like more information, or you have any questions about this document, please feel free to contact us:

Call (800) 882-6705 or
Email account_managers@bcsprosoft.com
Or contact your BCS ProSoft account manager directly.

What about FRx?

- Microsoft owns FRx and has announced they will discontinue support of the product at the end of 2012
- Sage will continue shipping FRx with new sales through 12/31/10
- Sage will continue supporting FRx on MAS 4.40 and below as long as that version is supported

What About FRx

- After 12/31/2012, you will not be able to get program fixes for FRx from Sage or Microsoft
- This shouldn't be a problem, unless you change operating systems to an

unsupported level (Windows 8.0?)

What About FRx

- In the short run, you don't have to do ANYTHING
- By 2012, you should be moving off of FRx to something.
  - Operating System upgrades will likely force this issue.

What are Your Options?

- Standard MAS Financials (imbedded in GL Reports)

- MAS Intelligence
- F9
- BizInsight

Standard GL Financials

- Will work fine if your Financial Reporting needs are not complex
- Limited formatting
- Limited account roll-up
- No multi-company consolidation

Sage MAS Intelligence

- You are eligible to receive a free Report Manager (subscription fee will be added to your next subscription renewal)
- Reports are output to Excel (2003 or 2007)
- Requires Excel 2007 if you purchase the optional Report Designer

F9

- If you are already using F9 and you are comfortable with it, there is no need to change
- Sage will continue to support your F9 until your subscription is renewed and at that time, you will have to contract with the publisher of F9 directly for support and upgrades

BizInsight

- Excel Based Report Writer that integrates with MAS GL
- Must be purchased
- Supports multi-company
- Supports Real-Time Drill Down
- Support Pivot Tables
- 100% Excel based

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So Which Product is Right for Your Company?

Good Question!

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Program Interface	Designer used to create functions and data containers. Reports are created in Excel	100% Excel	FRx Designer to write and run reports. Multiple result options, but Must export to Excel.	100% Excel	Native Reporting tools, output is to Crystal, which can be exported to Excel.
License	Named User	Named User	Concurrent User	Named User	Included with MAS 90/200
Products	MAS 90/200/500	MAS 90/200/500	MAS 90/200/500	MAS 90/200	MAS 90/200

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
MAS 90/200 Version	4.4 and above	4.2 and above	All	All	All
Excel Version	2007 and 2010	2007 and 2010	XP, 2007, and 2010	XP 2007, and 2010	N/A
Report from Modules	GL, AP, AR, SO, IM	GL Only (AP, AR, and IM shortly)	GL Only	GL Only	GL Only
Multi-	*Requires	Standard	Standard	Standard	N/A

Company	Connector Module				

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Dynamic Reporting	Must re-run report if you change parameters or make a design change	Report is automatically updated when you change anything	Must re-run report	Must refresh calculation	N/A
Security Maintenance	Security is maintained inside the Designer and must have a separate report for each security restriction	Security is maintained within report, preventing users from seeing secured data	Security is maintained inside of report	Excel and Windows Security only	Standard MAS Roll Maintenance

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
User Access permissions designed by Report Groups	Yes	Yes	Yes	No	No

Feature					
User Access permissions defined at the row level	Yes	Yes	Yes	No	No
Reports stored in a central repository	Yes	No*	Yes	No*	Yes
		*Setting up a shared network drive could accomplish this as well.			

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Enforce User Logins, roles, and permissions	Yes	Yes	Yes	Excel and Window Security only	N/A
Sequential Versions of a report can be maintained	Yes	Yes	Yes	No	Yes
Automatically deliver and distribute reports	No	Yes with BizBroadcast module	No	No	No

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials

Multiple Formats available for automatic distribution	Pdf, email attachment, Excel, HTML	Pdf, Excel, XPS, HTML, CSV	Native, Excel, CSV	Excel	No
Use Excel Templates	Create and run report within designer, output is saved, formatted Excel Template	Reports are created and run inside Excel	No	Reports are created and run inside Excel	No

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Report Templates provided as a starting point for report writing	No	Yes	No	No	Yes
Ships with predefined report building blocks for reuse	No	Yes	No	No	No

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Support use of relative date ranges (last year, this month, etc.)	No	Yes	No	No	Yes
Can contain totals and subtotals based on data grouping	No	Yes	No	No	No
Multi-Color Fonts in reports	Yes	Yes	Yes	No	No

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Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Includes native support for charts and graphs	No	Yes	No	Yes	No
Connected Multi-Dimensional Drill Down	Drill down is presented in a fixed grid and is static	Dynamic drill down allowing multiple views and is live connected	Dynamic drill down, data is static	No	No

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• Experience

Feature Comparison

Feature	MAS Intelligence	BizInsight	FRx	F9	Standard MAS Financials
Data filter offers wild cards (*,?)	Possibly (can't get it to work)	Yes	Yes	No	No
Support for Windows 7	Not yet	Yes	Yes	Yes	Yes (MAS 4.4)
Support Vista	Yes	Yes	Yes	Yes	Yes (MAS 4.4)
Support XP	Yes	Yes	Yes	Yes	Yes

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Pricing
MAS Intelligence vs BizInsight

- Providing a price comparison can be a little confusing in general, since modules and capabilities are not consistent between products.

Price Comparison

Example 1: Base Module, with options required to make apples to apples comparison

Feature/Module	MAS Intelligence	BizInsight
Foundation/Base Module	Free (for users with current subscription)	$1,795
Report Designer (drag and drop, Analytics, Pivot Tables)	$1,000	Free
Import Export Capability	$1,000	Free
Total Cost	**$2,000**	**$1,795**

Price Comparison

Example 2: 1 person designs reports, 4 people will have access to reports and need to drill down on GL, AP, and AR data. Multi-Company Consolidation is required.

Feature/Module	MAS Intelligence	BizInsight
Foundation/Base Module	Free (for users with current subscription)	$1,795
Report Designer (drag and drop, Analytics, Pivot Tables)	$1,000	Included

Import Export Capability	$1,000	Included
4 Report Viewers	$1,000	$1,980
Drill Down to AP and AR Data	Included	$990 (GL Drill Down Included)
Multi-Company Consolidation	$2,000	Included
Total Cost	**$5,000**	**$4,765**

So Now What?

- Register for free product demonstrations to compare product capabilities
- Determine Your Reporting Needs
- Tell Us How We Can Help!

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